



6 Steps to the Top of Your Pay Plan

1. Decide what you want:

“Those who reach decisions promptly and definitely know what they want and generally get it. The leaders in every walk of life decide quickly and firmly.”

-Napolean Hill

1. There is _____ in a truly _____.

2. Once one truly _____ oneself, then _____
_____ too.

3. I am an _____ with a unique and
_____ call.

4. When my _____ aligns with my _____
_____, I become _____.

What is the one thing that will make the greatest difference in your results, starting now? _____

NOTES: _____

“Don’t ask what the world needs. Ask what makes you come alive, and go do it. Because what the world needs is people who have come alive.”

- Howard Thurman

2. Build Belief

“Beliefs have the power to create and the power to destroy. Human beings have the awesome ability to take any experience of their lives and create a meaning that disempowers them, or one that can literally save their lives.”
~ Anthony Robbins

1. Beliefs are _____ that we have given _____ or a _____ to.
2. Our _____ shape our _____ and the _____ of our _____.
3. The good _____ about _____, is that we _____ them.
4. Choose to _____ that make you _____.

NOTES: _____

“You can be anything you want to be, if only you believe with sufficient conviction and act in accordance with your faith; for whatever the mind of man can conceive and believe, the mind can achieve.”

-Napolean Hill



3. Craft a compelling vision

“Dream lofty dreams, and as you dream, so shall you become. Your vision is the promise of what you shall one day be; your ideal is the prophecy of what you shall at last unveil.”
-James Allen

1. We think in _____.
2. _____ is one of the _____ we possess.
3. Your vision _____ you to take _____ and _____ through _____.
4. Your _____ draws _____ to you.
5. See it _____, get it _____!

What are the three inner-game components that will help you break through any internal barriers that are holding you back?

1. _____
2. _____
3. _____

NOTES: _____

“The only thing worse than being blind, is having sight but no vision.”

-Helen Keller



4. Think it, speak it, affirm it into existence

“If we understood the power of our thoughts, we would guard them more closely. If we understood the awesome power of our words, we would prefer silence to almost anything negative. In our thoughts and words we create our weaknesses and our own strengths. Our limitations and our joys begin in the heart. We can always replace negative with positive.”
-Bettie Eadie

1. _____ are _____.
2. Get your _____ working _____ you rather than _____ you.
3. Create _____ by _____ it out loud.
4. We are always _____.
5. The word affirm means to _____.

What are the two ways to create lasting change?

1. _____
2. _____

NOTES: _____

“I am an old man and have known a great many troubles, but most of them never happened.”
-Mark Twain



5. Connect with the heart

“So let your deepest desires direct your aim. Set your sights far above the “reasonable target”. The power of purpose is profound only if you have a desire that stirs the heart.”

-Price Pritchett

1. Nobody _____ how _____ you know, until _____
_____ how much you _____.
2. When an idea _____ from your _____ to your
_____, it _____ with _____.
3. Heart-centered _____ opens the _____ to _____.
4. To attract _____ into your _____, you must be
_____ for your life _____.
5. Create a _____ habit of _____.

NOTES: _____

“Go for the sense of inner-joy, of inner-peace, of inner-vision first, and then all the other things from the outside will appear.”

-Marcy Shimoff



6. Move into action

"I think there is something more important than believing. Action! The world is full of dreamers; there aren't enough who will move ahead and begin to take concrete steps to actualize their vision."

-W. Clement Stone

1. Action is the _____ of your _____.
2. Massive _____ solves _____ all _____.
3. Anything _____ doing _____, is worth doing _____ until you _____ do it well.

Three actions, attitudes, and strategies will grow your income.

1. _____

2. _____

3. _____

NOTES: _____

"Once you have tasted flight, you will forever walk the earth with your eyes turned skyward. For there you have been and there you will always long to return."

-Leonardo Da Vinci



“Whatever you can do or dream you can, begin it. Boldness has genius, power, and magic in it.”

-Goethe

**And here's the schedule:
All calls begin at 9:00 p.m. Eastern**

- April 23 Pre-Course Orientation
- April 25 Step 1
- April 30 Bonus call with John Dulworth
- May 2 Step 2
- May 9 Step 3
- May 14 Bonus call with John Dulworth
- May 16 Step 4
- May 21 Step 5
- May 23 Step 6

Remember, if you can't attend live you have six months' access to recordings of all the calls and more in the online Inspired Life Learning Center.

